

factory



stage accompany

To: All Stage Shops and Dealers  
Att: Sales Department  
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# NEWS *letter*

Newsletter of Stage Accompany Factory

Week 26 / 1992

## Company News

### Organisation

As of this moment there have been a few changes in our organisation. We would like you to contact the right person for the right questions/orders/etc. Hereby a schedule of who is who at Stage Accompany Factory.

PRESIDENT	Mr. Ed Wijnker
Export Department Order Acceptance & Financial Matters	Mrs. Sonja Wijnker
Marketing Publicity, Leaflets, Stage News, Newsletters	Mr. Jos Peters
Stage Rent Coordinator	Mr. Jaco Bouwmeester
Technical Matters	Mr. Ben Kok
Service & Repair Department	Mr. Gerard Engel
Flight Cases	Mr. John Bakker

This schedule indicates that Mr. Paul Spitzen has left the company. After 5 years he is looking now for a change. We wish him all the best for the future.

Notice:

We urge you to use the fax for all questions, orders, remarks etc. Using the fax will allow us to handle all your matters to your best interest. Please try to avoid using the telephone!

### Service (nederland alleen)

Bij deze de nieuwe tarieven voor de servicedienst geldig **vanaf 1 juli**:

Voorrijkosten tijdens kantooruren:	90,-	(in heel Nederland)
" " s'avonds en in het weekend:	145,-	"
Uurtarief installatie en service tijdens werkuren:	75,-	
" " " " s'avonds / weekend:	120,-	

### New Leaflets

We are making progress with the new leaflets. Monday 6 July, the following full colour leaflets will be ready: New Blue Box (BB 25), PPE 2410 (new leaflet style), PPA 1200 (new leaflet style), Champion C 14, Grey series monitors (one leaflet for three models), Grey reinforcement systems (one leaflet for all three models). We will send copies to you as soon as possible (one of each by airmail; the rest preferably together with an order). Next leaflets will be: SA 1310 & 2310, remaining Champions and Leaders.

## Stage Rent

Stage Rent is really taking off in the Netherlands. Until now four rental companies officially joined the organisation (on a franchise base). Turnover is increasing fast! So called "House parties" are big events at this moment in the Netherlands. Last Saturday Stage Rent putted **fourteen Performer 2-26 systems** at work for about **18,000** people! The party was very succesful and our client was very satisfied.

## Market News

### Austria

Kühnl & Wurzer reports a very succesfull competition between D&B, JBL, Dynacord (new system), Toa (new system), Meyer and of course Stage Accompany.

In Vienna, all these brands were compared by the mayor of the city on the city square. He choose Stage Accompany for the good speech intelligibility and of coarse the overall quality. Consequently the system will be operational on the square during the complete summer for all sorts of festivities.

### Korea

Bando reports sales of four Performer sets to a mobile church.

### Spain

Stage Accompany Spain reports sales of two major systems to Discotheques. Both involved Performer systems.

### Def Leppard

A few weeks ago, a drum monitor system was delivered to Electrotec for the European tour of Def Leppard, a famous American band. Consisting of four L 26 Leaders and four custom made bass cabinets, the system works very to the satisfaction of the drummer. We are trying to get slides of the system during concerts as soon as possible. We will keep you informed.

### Germany

On June 19, Stage Accompany Deutschland officially opened their beautiful new facilities in Kassel. In the new building are working: Stage Accompany Deutschland (distributor), Stage Shop (sales outlet) and Auditiv (the rental division).

Mr. Wijnker, Mrs. Wijnker and Mr. Peters visited the party. With the new building and facilities Stage Accompany Deutschland is prepared for significant grow.

End of

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