



stage accompany

To: All Stage Shops and Dealers
Att: Sales Department
Pages: 2

NEWS *letter*

Newsletter of Stage Accompany Factory

Week 23 / 1992

Company News

We send you this short newsletter to clarify the new order procedure due to our new computer system:

During the order process we separate the following steps:

- 1 We receive your order by fax;
- 2 We will send you a fax listing the ordered equipment; price; discount and relevant delivery time;
- 3 In case you agree with our fax; you sign and return the fax within 48 hours (to ensure that stock is not sold to anyone else). If you return the fax not within 48 hours but after that time span, you will receive again an order confirmation by fax stating the new delivery time (48 hours means two working days);

If something is misinterpreted by us, missing or wrong listed, etc; make corrections on our fax and return it to us. We will send a new one.

- 4 We enter the order in our system and process it according to the signed fax.

Further, **non-SA** products are sold to you by **Stage Accompany International**. This is a separate company in our system. This means that if you order for example a Performer set and also a LCD projector at the same time, you will receive two faxes: one from **Stage Accompany** listing the Performer and one from **Stage Accompany International** listing the LCD projector.

Of course you will have to return both faxes.

Page 2 of this fax is a demo of the fax you will receive from us in the future.

End of

NEWS *letter*