



stage accompany

To: All Stage Shops / Dealers  
Att: Sales Department  
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# NEWS *letter*

Newsletter of Stage Accompany International

Week 41/1991

## Company News

### Newsletter

In week 38, 39 & 40 no newsletters were send.

### Pro Sound News

In the October issue we advertise with the Performer series in Full Color.

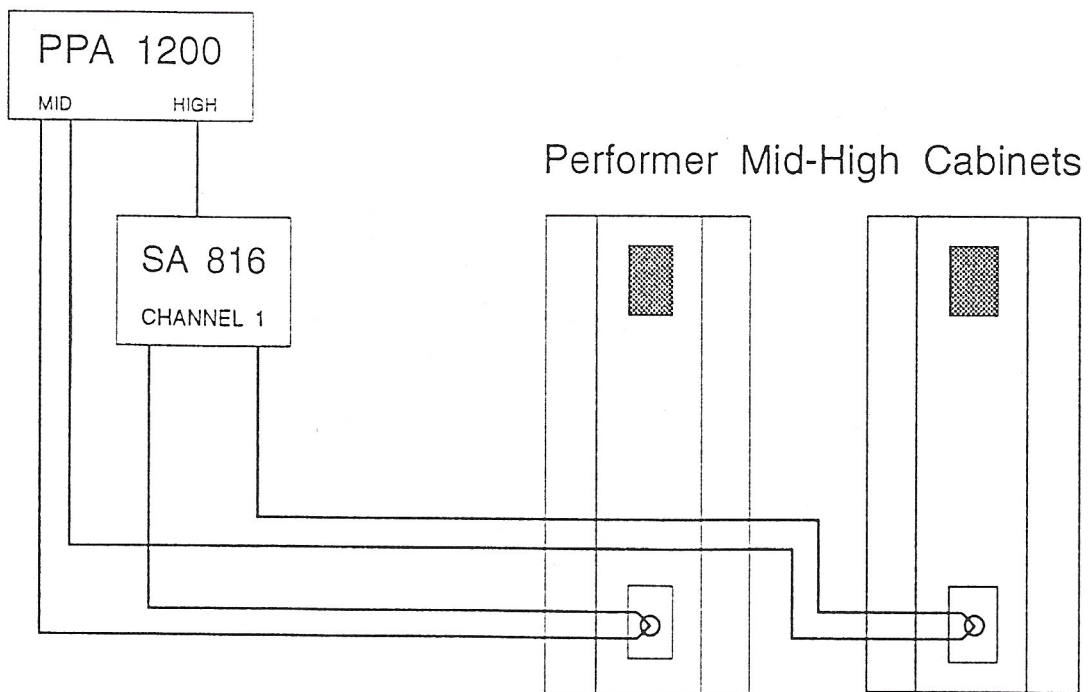
## Product News

### Performer series SA 816

The SA 816 is an 1 to 8 channel variable power supply for the Performer series mid/high cabinets. The unit is developed to reduce installation costs for fixed installations (for example in Discotheques) and to provide a comprehensive front view of the amplifier rack(s). Until now the connector panel mounted in the Power-2 and Power-3 racks gave esthetically some difficulties because the cabling to the cabinets had to start at the front.

The SA 816 is build into a 19"rack mount, 2 HU, 18 inches deep housing similar to the SA 1600 housing. Every channel is capable of providing the fan voltage including the (HF) loudspeaker signal for two mid/high cabinets, so 16 cabinets maximum can be connected to one SA 816. All connectors are located at the rear side. Green LED's on the front indicate whether the channels are operational ("fan voltage present")

The Picture shows how the cabling should be organised when a SA 816 is applied:



The SA 816 can be delivered with 2, 4, 6 or 8 channels (for 4, 8, 12 or 16 mid/high cabinets) depending on the job.

Prices and article numbers are as follows

Type:	Price (retail):	Article no.
SA 816 /1:	Dfl 3.595,-	1213.8161
SA 816 /2:	Dfl 4.050,-	1213.8162
SA 816 /3:	Dfl 4.545,-	1213.8163
SA 816 /4:	Dfl 4.995,-	1213.8164

The rear side is equipped with AMP M&L connectors (3 per channel; 1 input coming from the PPA 1200 and two outputs to the mid/high cabinets) for interfacing with amplifiers and cabinets. As the unit is meant for fix installations, most of the cabling necessary will be done on site. Therefore we supply the necessary tools to fix the AMP M&L connectors to the loudspeaker cable.

Net prices are:

Type	Price (net):	Article no.
Crimping tool	Dfl 400,-	0310.0079
Removal tool for crimp contacts	Dfl 100,-	0310.0080

Of course you need to order the tools only once.

A comprehensive integrated user/service manual comes with the SA 816.

### MLSSA

Recently the MLSSA software had a new release: 7.0. with many new features. At the same time the price was increased by the manufacturer (DRA).

Since September 1th, the MLSSA system is available to you at advised retail: Dfl 7.450,-

### SA 1513 LF Driver

As we announced before, the SA 1513 with extended excursion capability is mounted in all cabinets that used the SA 1503. The SA 1513 is applied in most cabinets since July 1991.

### Flightcases

We do have now two people continuously working on flightcases. Especially large orders from the industrie made us increase the capacity. During the last weeks many flightcases were made for P. Gerstenbouwer. He has a specialised firm in flightcases. In this case, three classical orchestra (Leipzig, Dresden and one in Korea) ordered flightcases for all the instruments.

### Personals

The Personals are now also available with a exclusive black real marble finish, thick 5 mm. They are available in 6 different designs, inlayed with brass lines (3 mm width) and contrasting stones in different colors. We will send you asap some pictures to have an idea of the look.

It is also possible to have them made to your own design!

The 6 types are available at advised retail Dfl 7.995,- with a delivery time of 1 month. Personals to your own marble design are available at advised retail Dfl 9.995,- with a delivery time of 2 months.

### Champions

The 4527 & 4529 Champions are evaluated by several customers. They all report that they are very satisfied with the product!.

## Market News

### Palace

The Metropool in Zaandam changed her name to "Palace". Also, they upgraded their SA soundsystem. Around the dance floor there are now positioned two Performer 2-26 sets.

### Turkey

Kuhl & Wurzer recently signed a major contract for the delivery of a large soundsystem to the Turkisch parliament.

The system that is meant to reproduce mainly speech consists of: fourteen SA 4824 cabinets, two SA 4816 cabinets, seven PPA 1200's, one SA 816/4, two PPE 2410's and the Stage Control computer system. All cabinets were painted tomato red on special request.

Last week, all the equipment was sent to Vienna. All the red equipment was a beautiful sight in the factory!

### **Via Via**

The German Top-40 band Via Via selected the Performer system for their tour in Holland (200 performances per year). They ordered a Performer 2-26 with all options, a TAC 32/8/2 mixing console including flightcase and a multicore.

Via Via did tests with several brands and choose the SA system in the end!

### **Janis Ian**

Janis Ian is visiting Holland for a short tour (one month).

Part of the tour was a presentation of her new CD for the press. Alles Audio did that job with, for Janis, Leader series stage monitors. She was very impressed with the sound quality and asked for seven Leader monitors for the rest of her tour!

Also she asked for our representative in the USA to (possibly) buy a full set.

### **Philips 100th anniversary celebrated in Holland**

B&B Sound did the rental job to provide the Audio system for six days to complement the Philips Nitstar.

### **Hong Kong**

In the Hong Kong region we would like to introduce to you all the 'Man Shing Enterprise Corporation'. They contacted us at the Singapore exhibition and have showed a great interest in our products since.

They already sold products to several customers.

### **Singapore**

Magnetopulse Agencies sold a Performer system 2-26 to the Shangrila Night Club in Kuala Lumpur, Malaysia.

### **AES New York**

The exhibition in New York was very successful. SA USA reported many visitors to the booth as a result of the Stage News mailing in the New York region (2500 copies).

### **TROS**

Yesterday, one of the Dutch broadcasters, the TROS, made video recordings of Mr. Wijnker eating his breakfast, doing his daily swimming in the morning etc. They are making a program about entrepreneurs. It will be broadcasted in about a month.

### **Funkaufstelling**

SA Germany reported a rental job at the "Funkaufstelling", the biggest HiFi exhibition in Europe. At the entrance of the exhibition, Philips erected a large LCD Nitstar videowall. SA Germany provided two Performer 2-26 systems to reinforce the audio signal.

### **Japan**

Hibino reported sales of two Performer 2-26 sets in black finish.

End of

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